

# 2024 Annual General Meeting

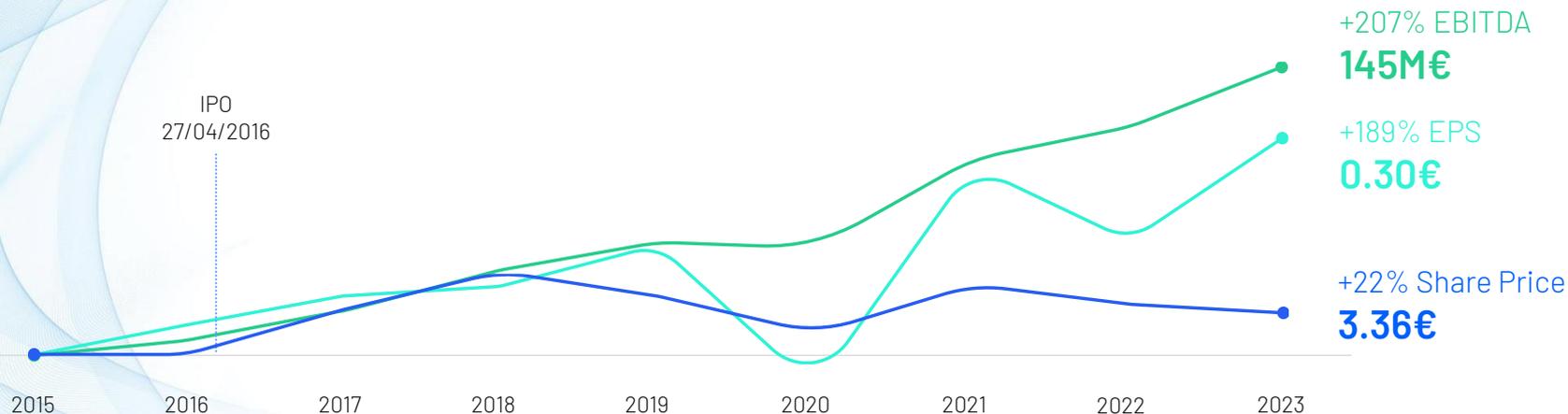


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# 2023 Financial Results\_



# Share price performance compared to fundamentals\_



Share price growth (average prices) vs. EPS and EBITDA growth (%)

A futuristic tunnel with glowing circular lights and silhouettes of people. The tunnel is composed of concentric circles of light, creating a sense of depth and perspective. The floor is dark and reflective, mirroring the light from the tunnel walls. In the background, a bright blue light emanates from the end of the tunnel, illuminating the silhouettes of a group of people standing in a line, looking towards the light. The overall atmosphere is high-tech and modern.

21 M€

in Shareholder remuneration\_



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# 2023 Non-financial Information \_

# ESG Recognition

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**S&P Global**  
Ratings

We are in the top  
**10% reference** of  
our sector

ecovadis

**95% percentile** in  
our sector



**Above** the industry  
average and in the  
average of European  
companies

# Environment\_

Reduced carbon footprint.  
Neutrality

Scopes 1 and 2 of the footprint certified with ISO 14064

Decarbonization commitment



# Social topics\_

## VERY DIVERSE TEAM:

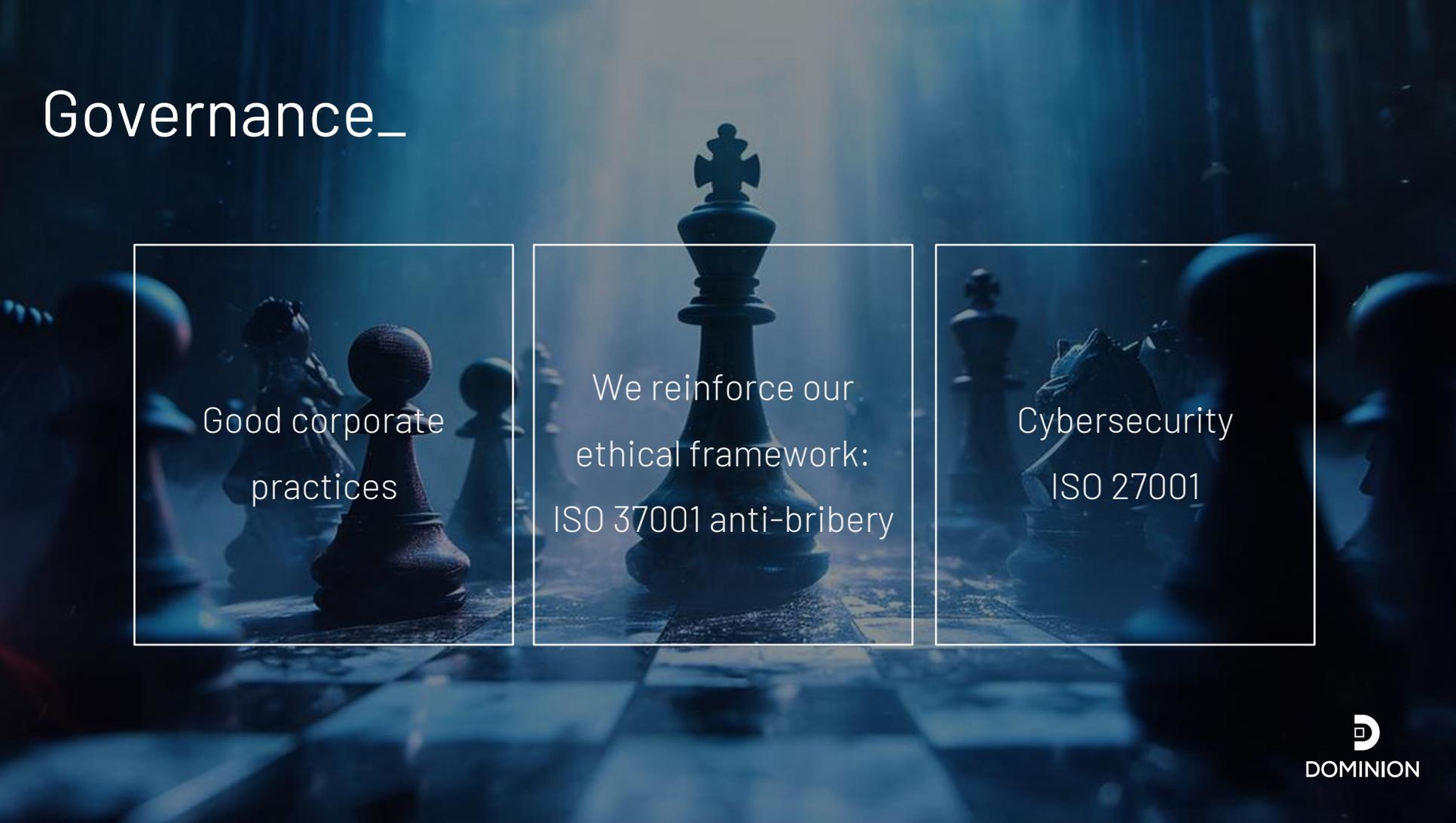
- Nearly 12,000 employees
- 29 countries and 77 nationalities
- 4 generations

## BET ON TALENT:

- BQUO
- STEM grants
- DOMINION University



# Governance\_



Good corporate  
practices

We reinforce our  
ethical framework:  
ISO 37001 anti-bribery

Cybersecurity  
ISO 27001

An aerial photograph of a dense, vibrant green forest. A dark, winding river flows through the center of the forest, creating a natural path. The sunlight filters through the canopy, creating a mix of bright and shadowed areas. The overall scene is one of natural beauty and ecological richness.

# SUSTAINABILITY as an OPPORTUNITY

# 2023-2026 Strategic Plan\_

Simplification

Sustainability

Recurrente

“ *Simplification aimed at sustainability* ”

Seizing **opportunities** in the **road towards sustainability** of our clients



Energetic  
Transition



Industrial  
Transition



Digital  
Transition



# ENERGETIC TRANSITION

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ELECTRIFICATION &  
RENEWABLE GENERATION



# Electrification\_

## OPPORTUNITY

- Development of the electricity system, enabling electrification
- Reduce footprint 1 of customers





# Electrification\_

## OPPORTUNITY

- Development of the electricity system, enabling electrification
- Reduce footprint 1 of customers

7 AFFORDABLE AND CLEAN ENERGY



9 INDUSTRY, INNOVATION AND INFRASTRUCTURE



11 SUSTAINABLE CITIES AND COMMUNITIES



FOR EVERY EURO INVESTED IN  
GENERATING CAPACITY 0.67  
MUST BE INVESTED GRID  
UPGRADES

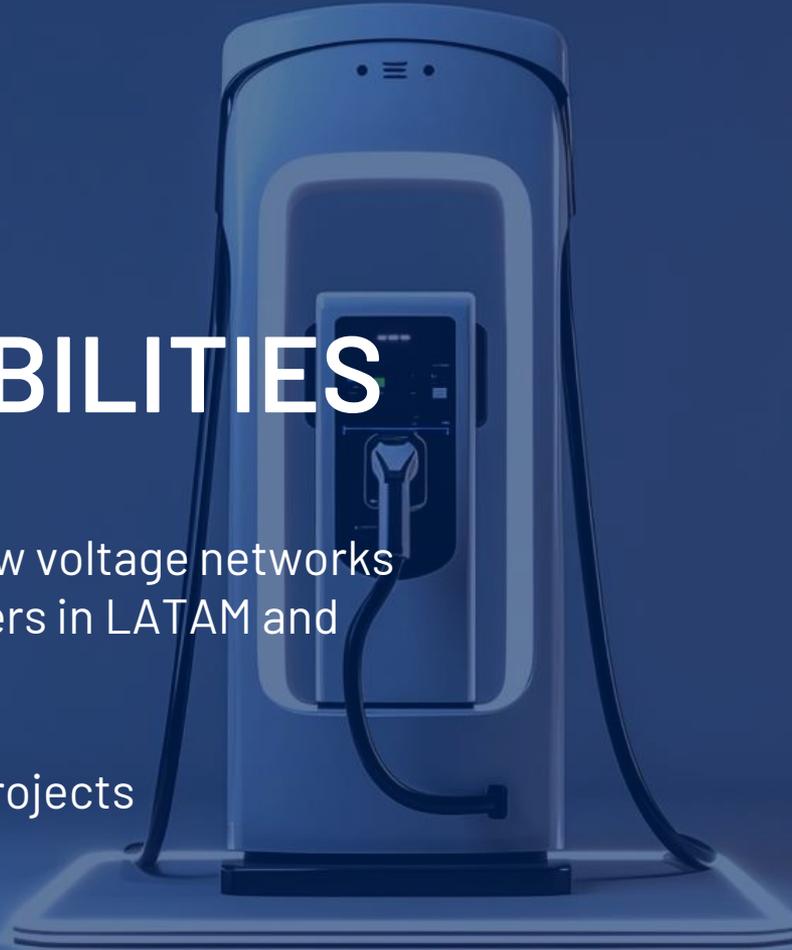


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⚡ Electrification\_

# CAPABILITIES

- Medium and low voltage networks
- Large customers in LATAM and Spain
- Chargers
- High voltage projects





# Renewable generation\_

## OPPORTUNITY

- Need to increase renewable capacity
- Reduce customer footprint





# Renewable generation\_

## OPPORTUNITY

- Need to increase renewable capacity
- Reduce customer footprint

IN 2030 40% OF THE UE

ENERGY WILL BE

**RENEWABLE**

AND IN 2050 THE 100%



⚡ Renewable generation\_

# CAPABILITIES

- Development and commissioning of photovoltaic farms
- LATAM, Spain and Italy



# INDUSTRIAL TRANSITION

—  
DECARBONIZATION &  
CIRCULAR ECONOMY



# Decarbonization\_

## OPPORTUNITY

- Reduce energy consumption
- Reduce footprint scopes 1, 2 and 3

9 INDUSTRY, INNOVATION  
AND INFRASTRUCTURE



12 RESPONSIBLE  
CONSUMPTION  
AND PRODUCTION





# Decarbonization\_

## OPPORTUNITY

- Reduce energy consumption
- Reduce footprint scopes 1, 2 and 3

The EU aims to  
**reduce 55% of emissions**  
by 2030 and achieve climate  
neutrality by 2050

9 INDUSTRY, INNOVATION  
AND INFRASTRUCTURE



12 RESPONSIBLE  
CONSUMPTION  
AND PRODUCTION



 Descarbonization\_

# CAPABILITIES

- Experts in heat processes, coatings, and emissions reduction
- In-house energy efficiency solutions
- Maintenance optimization



# Circular economy\_

## OPPORTUNITY

- Regulatory requirements
- Waste management and valorization

9 INDUSTRY, INNOVATION  
AND INFRASTRUCTURE



12 RESPONSIBLE  
CONSUMPTION  
AND PRODUCTION





# Circular economy\_

## OPPORTUNITY

- Regulatory requirements
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12 RESPONSIBLE  
CONSUMPTION  
AND PRODUCTION



TJE **7 Rs**:

REDESIGN, REDUCE, REUSE,  
REPAIR, RENEW, RECOVER,  
AND RECYCLE



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 Circular economy\_

# CAPABILITIES

- Environmental services
- Waste to Energy



# DIGITAL TRANSITION



DIGITALIZATION OF  
SOCIETY





# Digitalization of society

## OPPORTUNITY

- Access to connectivity (broadband, AI)
- Access to quality healthcare (digital)

10  
REDUCED  
INEQUALITIES



11  
SUSTAINABLE CITIES  
AND COMMUNITIES



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# Digitalization of society

## OPPORTUNITY

- Access to connectivity (broadband, AI)
- Access to quality healthcare (digital)

**50% OF THE WORLD  
POPULATION STILL LACKS  
ACCESS TO BROADBAND**

10 REDUCED  
INEQUALITIES



11 SUSTAINABLE CITIES  
AND COMMUNITIES



 Digitalization of society\_

# CAPABILITIES

- Telco deployment
- Data Center development
- Hospital technological integration
- B2B2C business (Rentik, Zwipit, etc.)

# ¿“Backlash” risk?\_



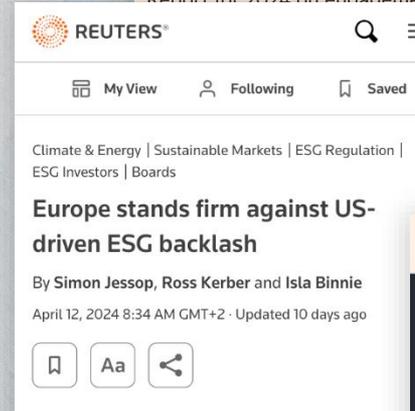
TOO EARLY



ON TIME



TOO LATE



...ance investing.  
...gh interest rates  
...kRock wants to  
...know how they are managing these risks to



Deepening in our  
culture\_

A night cityscape with a blue digital network overlay. The network consists of glowing blue nodes connected by thin lines, creating a complex web that spans across the city. The city lights are visible in the background, and the overall color palette is dominated by dark blues and blacks, with the network nodes providing a bright blue contrast.

Our culture:  
The “how” importance

# Executive retention plan

Presence until 31  
december 2027

4 millions of  
shares between  
~50 managers

Bidding for the  
talent and the  
performance of  
the company



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2024-26  
Perspectives\_

# Fullfilment of the Estrategic Plan \_

## GUIDANCE

(\*3 periods over 2023 numbers)

Sales

**>+5%**  
CAGR\*

EBITDA

**>+7%**  
CAGR\*

FCF Generation

**>+9%**  
CAGR\*

organically

The background is a deep blue color with a pattern of glowing, semi-transparent hexagons. Some hexagons are solid, while others are just outlines. Small, bright blue light points are scattered throughout the scene, particularly at the vertices of the hexagons.

Many thanks\_

We are DOMINION.

# 2024 Annual General Meeting



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